Secure or Sorry

Your software is now a (European) product.

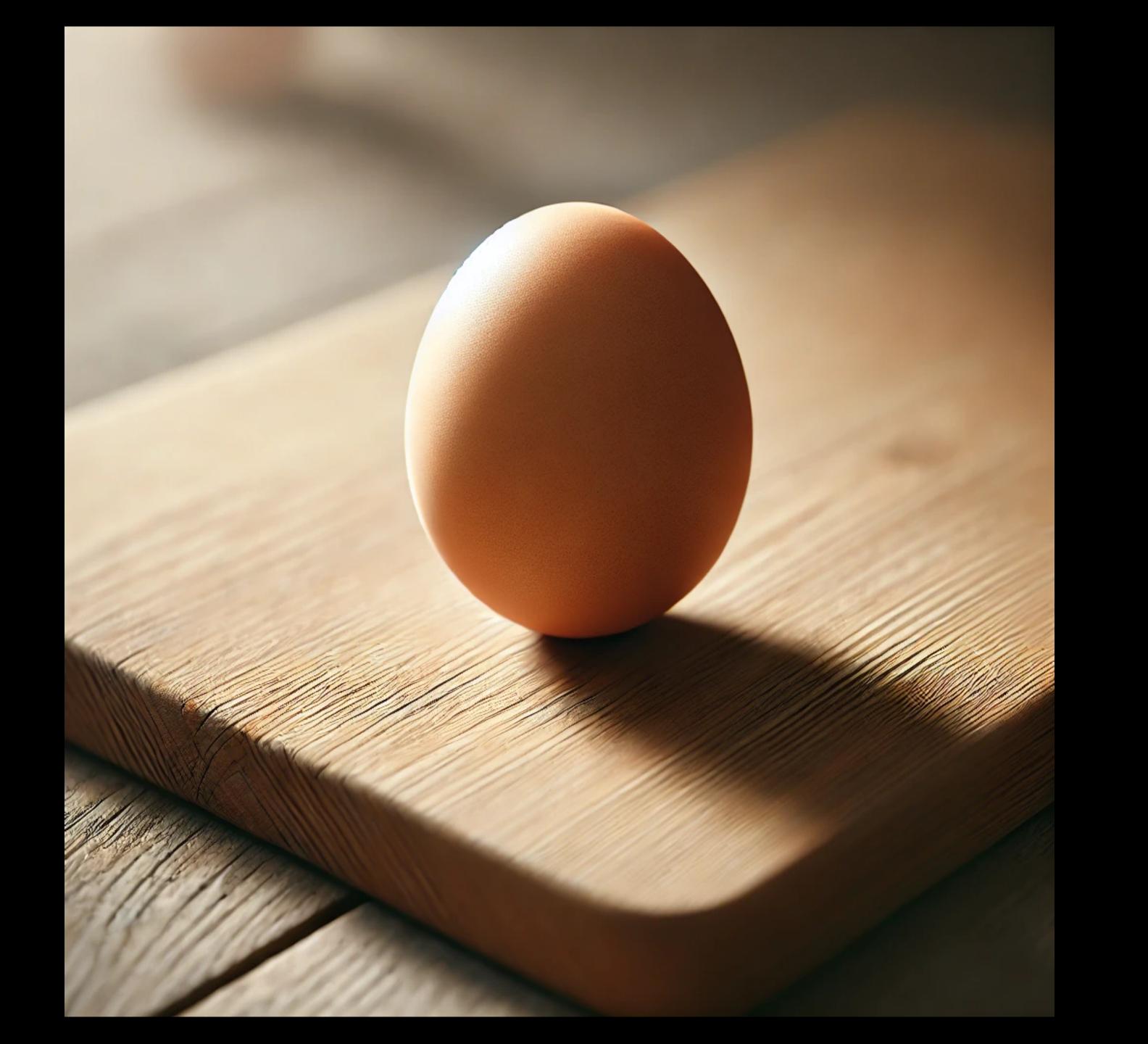
Daniel Thompson-Yvetot



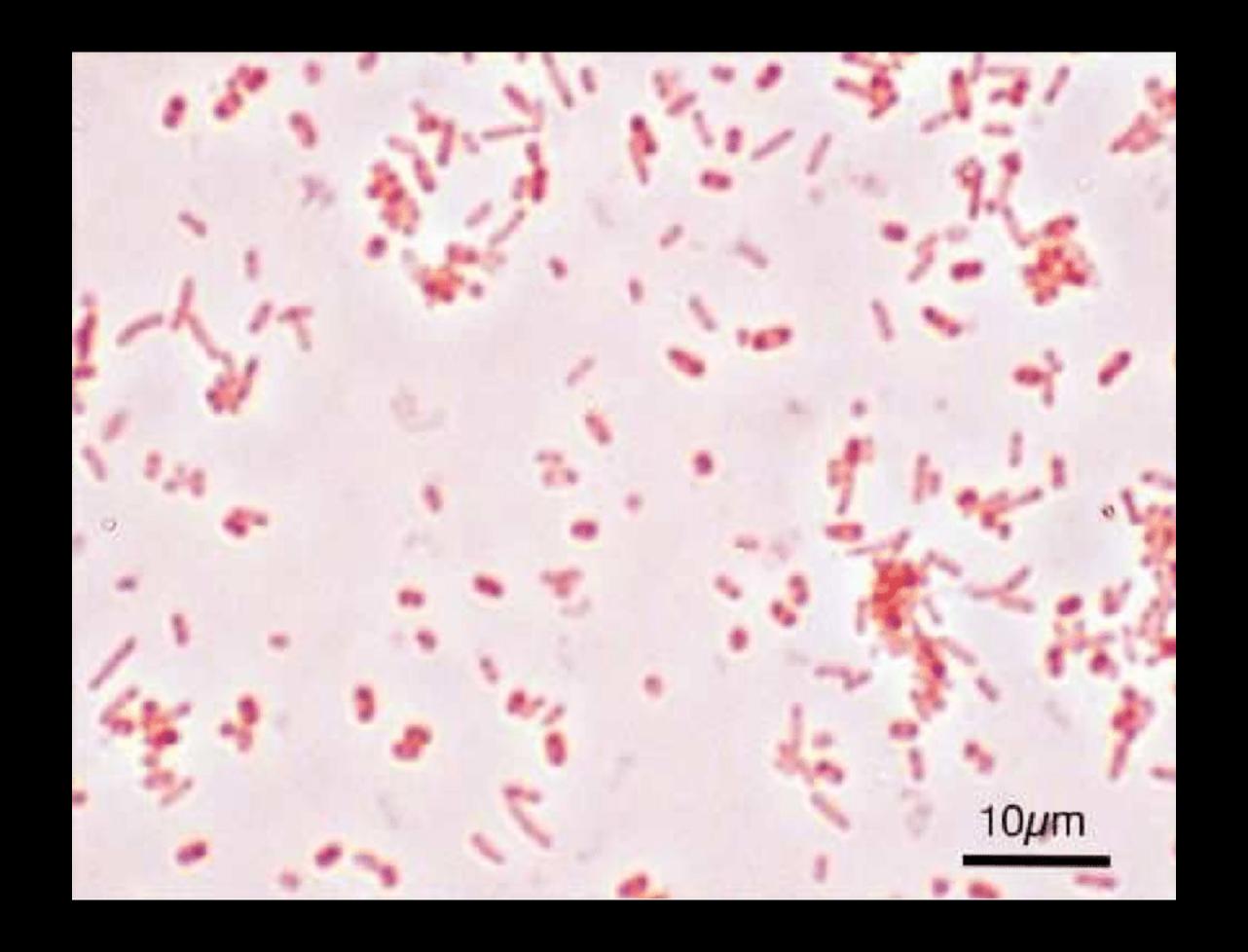


Tauri
Verso
CrabNebula CEO
Open Regulatory Compliance Working Group Member
Product Guy, Entrepreneur
Dad, woodworker, photographer, friend

All products with digital elements that have an intended and foreseeable use that includes direct or indirect data connection to a device or network will have cybersecurity obligations imposed upon them.



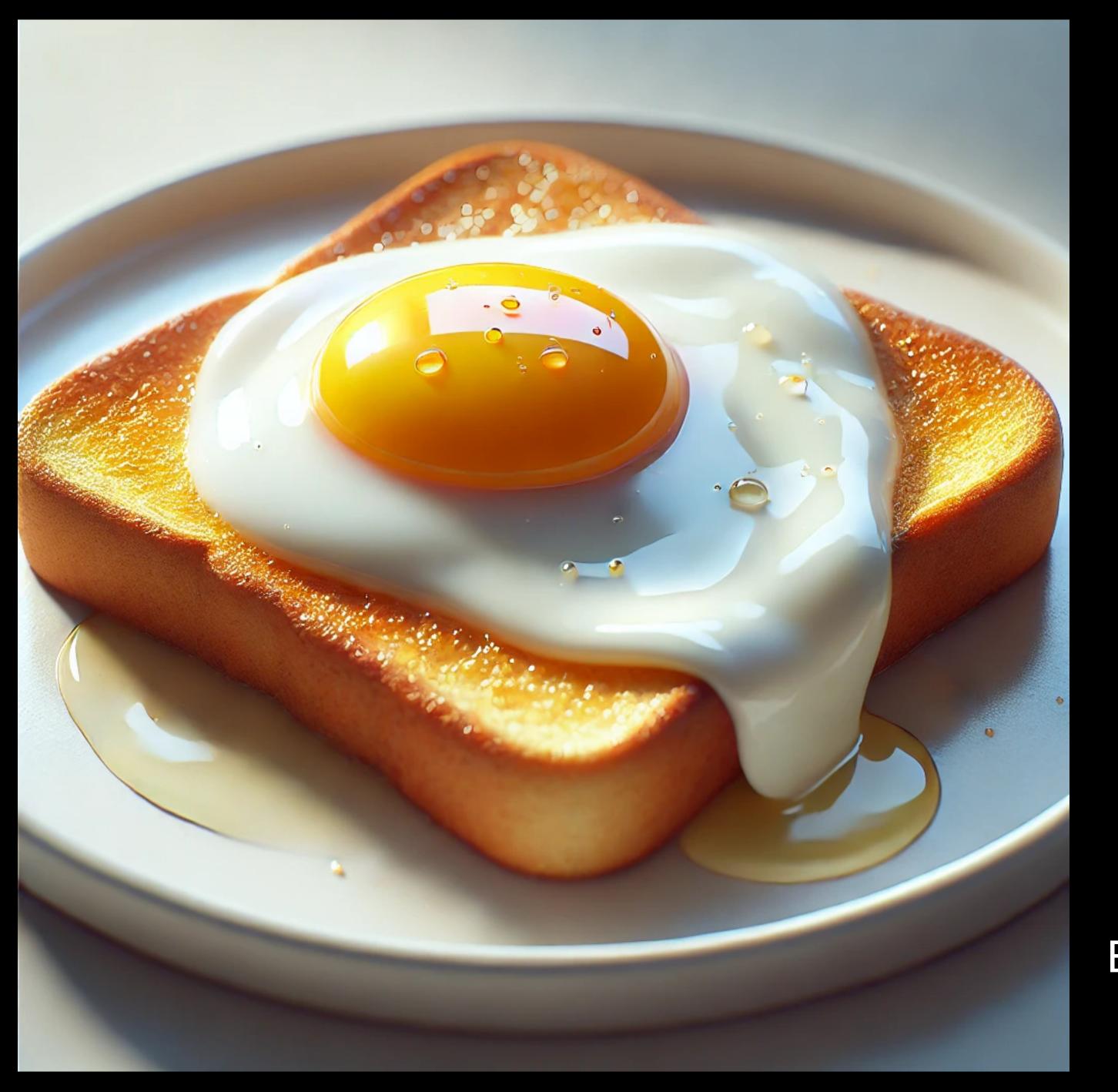
A component is a product.



Products can be dangerous.



So regulators mount up.



Because consumers deserve safety

The Blue Book

The Blue Book

- Single Market Business Rules
- Descriptive, not prescriptive
- Definitions of market players
- Defines what constitutes a product

Products with Digital Elements

Products with Digital Elements

A software or hardware product and its remote data processing solutions, including software or hardware components being placed on the market separately.

- In Force Dec 2024
- In partial application (reporting) Sep 2026
- In Application Dec 2027
- Retroactive compliance
- Components are products
- Fines according to revenue of company
- Ability to remove market access

- Declaration of Conformity
- User Manual
- SBOM
- Cybersecurity risk assessment
- Reporting
- 5 years of maintenance
- 10 years of records keeping

- Default => Most software / libraries
- Important, Critical => require CAB assessment
- Non-European companies need EU Auth. Rep
- Change of risk => new declaration of conformity

Product Liability Directive

Product Liability Directive

- Only for non-business use by natural persons
- Open Source components not considered
- Joint and several liability
- No-fault liability
- 10 years of records keeping

Open Source Software Stewards

Open Source Software Stewards

- Foundations, non-profits, some companies
- Not considered manufacturers, because they are not participating in market activity
- No CE Marking
- Cybersecurity reporting
- Expectation of "no associated market activity"



Diligent Product Planning

Diligent Product Planning

- Include security assessment early
- Consult with compliance team
- Plan all features at beginning
- Maintenance mode needs engineers
- Don't charge for your Beta

Commercial Open Source Software

Commercial Open Source Software

- Trying to survive and build community
- But if making money, manufacturer?
- If other manufacturer uses it, are we liable?
- Tauri (community) & CrabNebula (corporate)

CE Taur

License Fee Structure

License fees are calculated based on the organization's annual revenue, ensuring fair and proportional pricing across different business sizes. This scalable approach allows organizations of all sizes to access the benefits of CE-marked Tauri implementation while maintaining cost-effectiveness.

Annual Corporate Revenue	Strategic	Associate	Contributor
>€10 billion	€500 000	€100 000	€50 000
€1 billion - €10 billion	€300 000	€80 000	€25 000
€100 million - €1 billion	€180 000	€50 000	€17 500
€50 million - €100 million	€125000	€30 000	€12 500
€10 million - €50 million	€60 000	€20 000	€9 000
<€10 million	€30 000	€10 000	€6 000
<€1 million	€30 000	€5 000	€1 500

CETaur

tauri-ce/tauri@2.2.5

Published on Feb 23, 2025

Notes

No notes on this release

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CE Taur

Attestations				Give feedback
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If you only remember one thing from this entire talk,

eggs

the European Regulatory Banhammer

will remove your product from the market if it does not comply.

I wrote the book about this topic: for product people.

Meet me at the info desk to get your free* print copy.

